

WORLD FLEX PUBLIC COMPANY LIMITED



**GLOBAL
EXPANSION**

World Flex products to global markets

ANALYSIS OF FINANCIAL POSITION AND OPERATIONAL RESULTS

For the period ended 31 March 2026

Date : 13th May 2026



WORLD FLEX PUBLIC COMPANY LIMITED

บริษัท เวิลด์ฟлекс จำกัด (มหาชน)

OFFICE : 1/7 BANGNA THANI BLDG, 3rd FL, ROOM 3B SOI BANGNA-TRAD 34, BANGNA TAI, BANGNA, BANGKOK 10260, THAILAND.

สำนักงาน : 1/7 อาคารบางนาธานี ชั้น 3 ห้อง 3B ซอยบางนา-ตราด 34 แขวงบางนาใต้ เขตบางนา กรุงเทพมหานคร 10260

TEL : (02) 398-7188 (02) 398-7189 FAX. (02) 398-7187 <http://www.worldflex.net>, E-mail : marketing@worldflex.net

FACTORY : 59/1 MOO 5, MANAM KOO, PLUAKDAENG, RAYONG 21140 THAILAND.

โรงงาน : 59/1 หมู่ที่ 5 ตำบลแมนาคู อำเภอลำลูกเกด จังหวัดระยอง 21140 TEL : (038) 637-559, (038) 020-229 FAX : (038) 637-560



ISO 9001 : 2015

No. WFX 007/2569

Date : 13th May 2026

Subject: Management's Discussion and Analysis for Q1/2026

To The Board of Directors and Managers,

The Stock Exchange of Thailand

Worldflex Public Company Limited ("the Company") wishes to clarify its operating results for the three-month period ended March 31, 2026, which have been audited by a certified public accountant, as follows:

In the first quarter of 2026, the company achieved a net profit of 10.69 million baht amidst volatile global economic conditions stemming from geopolitical factors, particularly tensions in the Middle East, which impacted the overall supply chain. In response to this, the company increased its raw material stockpiles to ensure production continuity and effectively managed production costs. This resulted in a gross profit margin of 175.27% compared to the same period of the previous year. Although sales revenue slowed due to the slow recovery of global demand, the company effectively controlled distribution and administrative expenses. Combined with efficient exchange rate risk management, this contributed to a 338.62% increase in net profit. Key changes are detailed as follows:

Table 1. Company Financial Figures.

Unit: Million Baht

	YoY	QoQ	Q1/2026	YoY	QoQ
Statement of comprehensive income	Q1/2025	Q4/2025		Increase (Decrease)	Increase (Decrease)
Revenue from sales - rubber thread	608.28	491.59	517.52	(90.76)	25.93
Revenue from sales - scrap	0.08	0.06	0.09	0.01	0.03
Total revenue from sales	608.36	491.65	517.61	(90.75)	25.96
Cost of sales of goods	597.16	491.37	486.78	(110.38)	(4.59)
Gross profit (loss)	11.20	0.28	30.83	19.63	30.55
Other income	4.31	4.41	6.21	1.90	1.80
Gain on foreign exchange	-	3.56	-	-	(3.56)
Gain on derivative instruments	6.14	0.65	12.48	6.34	11.83
Profit (loss) before expenses	21.65	8.90	49.52	27.87	40.62
Distribution costs	8.17	7.82	7.14	(1.03)	(0.68)
Administrative expenses	13.34	18.56	14.79	1.45	(3.77)
Loss on foreign exchange	0.45	-	13.94	13.49	13.94
Total expenses	21.96	26.38	35.87	13.91	9.49
EBIT	(0.31)	(17.48)	13.65	13.96	31.13
Depreciation and amortization	39.92	37.35	31.50	(8.42)	(5.85)
EBITDA	39.61	19.87	45.15	5.54	25.28
Finance costs	4.53	2.67	2.34	(2.19)	(0.33)
Tax (income) expense	(0.36)	(0.71)	0.62	0.98	1.33
Loss for the year	(4.48)	(19.44)	10.69	15.17	30.13



WORLD FLEX PUBLIC COMPANY LIMITED

บริษัท เวิลด์ฟлекс จำกัด (มหาชน)

OFFICE : 1/7 BANGNA THANI BLDG, 3rd FL, ROOM 3B SOI BANGNA-TRAD 34, BANGNA TAI, BANGNA, BANGKOK 10260, THAILAND.

สำนักงาน : 1/7 อาคารบางนาธานี ชั้น 3 ห้อง 3B ซอยบางนา-ตราด 34 แขวงบางนาใต้ เขตบางนา กรุงเทพมหานคร 10260

TEL : (02) 398-7188 (02) 398-7189 FAX. (02) 398-7187 <http://www.worldflex.net>, E-mail : marketing@worldflex.net

FACTORY : 59/1 MOO 5, MANAM KOO, PLUAKDAENG, RAYONG 21140 THAILAND.

โรงงาน : 59/1 หมู่ที่ 5 ตำบลแมนาคู อำเภอลำลูกเกด จังหวัดระยอง 21140 TEL : (038) 637-559, (038) 020-229 FAX : (038) 637-560



ISO 9001 : 2015

Analysis of the Income Statement, Q1 2026.

- **Revenue from the sale of rubber products and scrap rubber:** In Q1/2026, the company had revenue of 517.61 million baht, a decrease of 14.92% (YoY). This was due to the company reducing production capacity to align with the global demand that had not yet fully recovered due to geopolitical factors and fluctuations in transportation costs. However, careful management of production volume and costs has increased the flexibility of the business structure and is ready to support the future expansion of the industry.
- **Cost of goods sold:** Amounted at 486.78 million baht, a decrease of 18.48% (YoY), which is a larger decrease than sales. This is a result of implementing strict and disciplined cost and expense management measures to enhance competitiveness.
- **Gross Profit:** The company reported a gross profit of 30.83 million baht, compared to a gross profit of 11.20 million baht in Q1/2025 and 0.28 million baht in the previous quarter (Q4/2025). This increase is a result of strict cost and expense management.
- **Selling and administrative expenses:** Totaled at 21.93 million baht (a decrease from the previous quarter's expenses of 26.38 million baht), consistent with the decrease in sales revenue. The company was able to control operating expenses at an appropriate level, despite a fair value adjustment loss of 13.94 million baht from financial derivatives at the end of the period.
- **Net Profit:** In Q1/2026, the company recorded a net profit of 10.69 million baht, a 338.62% increase (YoY) compared to a net loss of 4.48 million baht in Q1/2025 and a loss of 19.44 million baht in Q4/2025. This was due to systematic cost and financial expense management and a net exchange gain of 12.48 million baht.

Table 2. Financial Statement Figures of the Company.

Financial position statement	31 March 2026		31 December 2025		Increase (Decrease)	
	Million Baht	%	Million Baht	%	Million Baht	%
Total asset	2,312.36	100.00	2,261.03	100.00	51.33	2.27
Total liabilities	572.94	25.63	532.30	23.54	40.64	7.63
Total equity	1,739.43	74.37	1,728.74	76.46	10.69	0.62
Total liabilities and equity	2,312.36	100.00	2,261.03	100.00	51.33	2.27

Note: This is a condensed balance sheet.

1. Analysis of Assets

As of March 31, 2026, the Company had total assets of 2,312.36 million baht, an increase of 51.33 million baht or 2.27 percent from the end of 2025. The significant changes are as follows:



WORLD FLEX PUBLIC COMPANY LIMITED

บริษัท เวิลด์ฟлекс จำกัด (มหาชน)

OFFICE : 1/7 BANGNA THANI BLDG, 3rd FL, ROOM 3B SOI BANGNA-TRAD 34, BANGNA TAI, BANGNA, BANGKOK 10260, THAILAND.

สำนักงาน : 1/7 อาคารบางนาธานี ชั้น 3 ห้อง 3B ซอยบางนา-ตราด 34 แขวงบางนาใต้ เขตบางนา กรุงเทพมหานคร 10260

TEL : (02) 398-7188 (02) 398-7189 FAX. (02) 398-7187 <http://www.worldflex.net>, E-mail : marketing@worldflex.net

FACTORY : 59/1 MOO 5, MANAM KOO, PLUAKDAENG, RAYONG 21140 THAILAND.

โรงงาน : 59/1 หมู่ที่ 5 ตำบลแมนาคู อำเภอลำลูกเกด จังหวัดระยอง 21140 TEL : (038) 637-559, (038) 020-229 FAX : (038) 637-560



ISO 9001 : 2015

- **Inventory:** Total inventory amounted to 262.19 million baht, an increase of 104.23 million baht or 65.99%. This increase is due to geopolitical factors, particularly tensions in the Middle East, which have impacted the overall energy supply chain and transportation routes. Therefore, the company had to increase its raw material stockpiles to avoid disrupting production processes and fulfilling orders.
- **Trade receivables and other receivables:** amounted to 263.11 million baht, a decrease of 53.93 million baht or 17.01 percent, due to more efficient debt collection efforts during the past quarter.

2. Analysis of Liabilities:

The company's total liabilities as of March 31, 2026, amounted to 572.94 million baht, an increase of 40.64 million baht or 7.63 percent. The key points are as follows:

- **Trade creditors and other creditors:** amounted to 219.26 million baht, an increase of 57.20 million baht or 35.29 percent, which is consistent with the increased volume of raw material and chemical purchases.
- **Overdrafts and short-term loans from financial institutions:** The company was able to manage and reduce its borrowing limit to 169.64 million baht, a decrease of 28.99 million baht or 14.60 percent. This demonstrates the company's ability to rely on internal working capital and its efforts to reduce financial costs (interest expenses).

3. Analysis of Shareholders' Equity

Shareholders' equity as of March 31, 2026, amounted to 1,739.43 million baht, an increase of 10.69 million baht from the end of 2025. The main contributing factors are:

- **Operating Results:** In the current period, the company has a net profit for the period of 10.69 million baht (compared to a loss of 87.00 million baht in 2025), resulting in a decrease in accumulated losses and an increase in shareholders' equity.

Table 3: Cash Flow Statement Figures

Statement of cash flows	31 March 2026	31 December 2025
	Million Baht	
Net cash from operating activities	57.86	169.34
Net cash from (used in) investing activities	(11.47)	(15.89)
Net cash from (used in) financing activities	(31.55)	(158.95)
Net increase (decrease) in cash and cash equivalents	14.84	(5.50)



WORLD FLEX PUBLIC COMPANY LIMITED

บริษัท เวิลด์ฟлекс จำกัด (มหาชน)

OFFICE : 1/7 BANGNA THANI BLDG, 3rd FL, ROOM 3B SOI BANGNA-TRAD 34, BANGNA TAI, BANGNA, BANGKOK 10260, THAILAND.

สำนักงาน : 1/7 อาคารบางนาธานี ชั้น 3 ห้อง 3B ซอยบางนา-ตราด 34 แขวงบางนาใต้ เขตบางนา กรุงเทพมหานคร 10260

TEL : (02) 398-7188 (02) 398-7189 FAX. (02) 398-7187 <http://www.worldflex.net>, E-mail : marketing@worldflex.net

FACTORY : 59/1 MOO 5, MANAM KOO, PLUAKDAENG, RAYONG 21140 THAILAND.

โรงงาน : 59/1 หมู่ที่ 5 ตำบลแมนาคู อำเภอลำลูกเกด จังหวัดระยอง 21140 TEL : (038) 637-559, (038) 020-229 FAX : (038) 637-560



ISO 9001 : 2015

Cash flow

As of March 31, 2026, the Company had cash and cash equivalents of 14.84 million baht (an increase of 5.50 million baht from the end of 2025). Details of the sources and uses of cash are as follows:

- **Net cash from operating activities** amounted to 57.86 million baht: primarily due to operating profit in the current period and efficient management of working capital. Sales revenue totaled 65.72 million baht. Inventory increased by 104.23 million baht to prepare for increased raw material reserves due to geopolitical circumstances.
- **Net cash used in investing activities** amounted to 11.47 million baht: the majority, totaling 11.63 million baht, was for payments on machinery and equipment to improve production process efficiency.
- **Net cash** of 31.55 million baht was used for **financing activities**, comprising repayment of short-term loans from financial institutions totaling 28.99 million baht and interest payments of 1.49 million baht. This is in line with the plan to reduce interest-bearing debt in order to continuously strengthen the company's financial structure and lower its financing costs.

Factors affecting operations and future trends.

In the first quarter of 2026, the overall macroeconomic landscape faced significant challenges from geopolitical conflicts and wars abroad, particularly tensions in the Middle East. These directly impacted global energy and oil prices, leading to substantial increases. This created inflationary pressure and increased overall operating costs for businesses. Meanwhile, the company's core market, China, had not yet recovered, resulting in volatile orders for the garment industry, which accounts for over 90% of its exports. Exchange rate volatility and the appreciation of the Thai baht were major factors pressuring competitiveness and revenue in baht terms. Regarding production costs, the price of concentrated latex increased due to weather conditions and limited supply, forcing the company to manage costs prudently amidst intense price competition. The company continues to focus on managing cost risk through diversification of raw material sources and the appropriate use of financial instruments to manage exchange rates.

The company continues to closely monitor the unrest, US trade policy, and commodity price volatility to adjust its operational plans responsibly and maintain profitability in a rapidly changing business environment, ensuring the continued stability of the business.



Company's sustainability performance, Q1 2026:

The company is supporting the production of 1,000 fragrant coconuts to directly boost income for local farmers. We focus on creating shared value (CSV) by supporting local produce and ensuring a stable market for it. This project is part of our sustainability mission to improve the quality of life and the grassroots economy. We believe that mutual support is key to achieving balanced growth for both businesses and society. This support not only helps reduce the problem of oversupply but also provides encouragement to traditional Thai agriculture.

We are committed to building a strong social foundation through our budget support and Children's Day activities for 4 organizations: Mae Nam Khu Municipality and Nikhom Saeng Ton Eng School (8, 13), along with Ban Mae Nam Khu School. Because "youth" is the key to sustainable development, we are committed to providing opportunities and learning to cultivate quality seeds to grow up and drive the Rayong community and Thai society in the future. This sharing reflects our CSR mission to improve the quality of life and care for our neighbors closely.

The company is ready to be a driving force for children to achieve success, for stable and sustainable growth together.



Sincerely,

Worldflex Public Company Limited
Mr. Nat Wongsasutthikul
Managing Director

Company Secretariat
โทร.02-398-7188 ต่อ 201
Email : ir@worldflex.net